



BUILDING YOUR FUTURE BUSINESS

Our **Building Your Future Business** Course is the perfect fit for Doctors and Clinicians looking to operate their own practice or who recently opened their own practice.

Starting your own practice is a very different proposition from being employed and for all the learning Doctors and Clinicians have to go through very little of it is targeted at operating a practice.

Understanding the fundamentals of business will help you build a more efficient and effective practice.

By the end of the course you will be able to:

- ▶ Identify the steps required to create your strategy (vision, mission, value)
- ▶ Define the components of planning a business model
- ▶ Discuss what it takes to build an organization & organization chart
- ▶ Review key leader & manager frameworks
- ▶ Produce a list of key skills (yours & team members) required to build an effective team
- ▶ Identify techniques that positively impact workplace motivation
- ▶ Apply time management skills to business planning
- ▶ Create a basic business plan (real example)



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9am: Registration

9.30am: Welcome, housekeeping, course objectives and an interactive warm up session including a review of pre course work

Key Steps to Creating Your Business Strategy

- ▶ The big 'WHY'?
- ▶ The components of a strategy
- ▶ Creating your direction

Morning Break (15 mins)

Building Your Practice Successfully

- ▶ Main considerations
- ▶ Structuring and organizing
- ▶ What it is to be a leader
- ▶ Managing the team

Lunch break (45 mins)

The Power of Team

- ▶ Building an effective team
- ▶ MTA experiential activity
- ▶ Positive communication in the workplace

Afternoon break (15 mins)



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Time To Plan

- ▶ The role of time management in creating your practice
- ▶ Business planning - example
- ▶ Creating your business plan

Summary, review objectives, Q&A, course reflection and certificates

Close 17:00 – 17:30